



**REGULATORY SPECIALIST**  
**Full-time – Amsterdam / Remote**  
**6 months**

**Starting date: In consultation**  
**Application deadline: 31/12/2023**

#### ABOUT KELP BLUE

At Kelp Blue, we're developing long-term solutions to help restore marine ecosystems, lock away CO<sub>2</sub>, create sustainable products and have a positive impact on communities. We plant giant kelp forests around the globe and, just like our seaweed, we're growing quickly.

Kelp Blue is not a 'business as usual' company. We're here to make a difference. We're a lean team and we all roll up our sleeves to get the job done, whatever it may be. We look for collaborative team players, people who are results-driven and have a bias for action. And because some of the things we're trying to do have never been done before, we're looking for people who have a healthy dose of common sense, who are problem solvers by nature, and are great at lateral thinking.

We measure our success by having impact, and we put 4 'Returns' at the heart of what we do. These are:

- **Social**; we work to ensure we have an outsized positive social impact wherever we operate
- **Inspiration**; we inspire people to be better and we pioneer change on an epic scale
- **Nature**; we improve planetary health and create marine ecosystems that increase and support biodiversity
- **Finance**; we drive world class shareholder returns to scale our business and impact

#### ABOUT THE ROLE

We are looking for a skilled Regulatory Specialist to join our offtake team and to lead the company's efforts in product registration and compliance with regulatory agencies. The ideal candidate will have a strong background in public affairs, as well as experience in navigating complex regulatory requirements and communicating with government agencies. The successful candidate will work with the biotech workstream, and will have regular contact with local public affairs officers.

#### RESPONSIBILITIES

- Create and execute a product registration strategy for Stimplus+ and other products under R&D that ensures timely and accurate product registration in line with regulatory requirements
- Anticipate registration requirements and gather information for new agri-feed and alginate products to contribute to decision-making on product development
- Collaborate with the offtake and biotech team to effectively register new products and biostimulant ranges, ensuring consistent messaging and alignment with Kelp Blue's overall strategy and objectives
- Communicate with government agencies and other stakeholders to address product registration matters and ensure compliance, while building positive relationships and promoting the company's reputation
- Stay up-to-date on policy developments at the national, regional, and global levels, analysing their potential impact on the company and taking appropriate action when necessary

## SKILLS & QUALIFICATIONS

- A Bachelor/Master's Degree in political science, international relations, communications, public administration, international law or related fields
- Previous working experience in Public affairs and with product registration
- Experience in biotech, sustainability, agriculture or blue economy industries is preferred
- Strong knowledge of regulatory requirements and compliance issues related to product registration
- Proven experience in working collaboratively with cross-functional teams to achieve common objectives
- Excellent communication skills, both verbal and written, with the ability to effectively communicate complex regulatory concepts
- Ability to build and maintain relationships with government agencies, media outlets, journalists and other stakeholders
- Strong analytical and problem-solving skills with the ability to stay up-to-date with policy developments and their potential impact on Kelp blue
- Experience in grant writing and applications is preferred
- Proficient in Microsoft Office and other relevant software tools

## ATTRIBUTES

Working at Kelp Blue is about much more than being good at your job. It's about having the right mindset, being comfortable with the uncomfortable, and about always pushing to be the best. So, in addition to the skills we outline above, we want candidates who can demonstrate:

- A "can do, will do" approach
- Flexible and lateral thinking/problem solving
- Personal responsibility and self-reliance
- Grit and determination, a willingness to learn from mistakes
- A commitment to always working in the company's best interests
- A passion for our 4Rs and a determination to make a difference, *to leave things a little better than you found them*

## BENEFITS

- Competitive salary
- Opportunities for professional growth and development
- A supportive, dynamic and multicultural work environment
- Knowing that you are helping to make the difference

## WANT TO APPLY?

Please send an email and CV to [newkelpies@kelp.blue](mailto:newkelpies@kelp.blue) with **Regulatory Specialist** in the subject line by **31/12/2023**. Please use the email to tell us about how you fit the Kelp Blue profile, what you can bring to our mission, and why you are the perfect candidate.